



REAL STORIES & IMPACT SOLUTIONS THROUGH BUSINESS CAPABILITIES

BUSINESS TECHNOLOGY

Development of a Control Scan Tools to enable a lean transformation of key business processes and controls for the European leader and global partner in the commercial refrigeration market.

Example from Argentina

Driving the decision on ERP system for new affiliates through risk analysis for a life science multinational. Management of the implementation delivering the software as a service breaking through the barriers of corporate legacy structures.

Example from different countries in Latin America

CORPORATE FINANCE

Performance business assessment through tangible and intangible valuation resulting in the spinning of the commodity chemical industry division.

Example from Europe

Execution of effective regional treasury strategies in developing markets based on centralization and governance through review of policies and processes for core activities.

Example from different countries in Latin America

Evaluation of alternative scenarios for business reorganization/resizing for one of the largest world brewers.

Global Example

ECONOMIC STUDIES

Roadmap to minimize investment risks in emerging markets for the pharmaceutical industry

Example from different countries in Latin America

GOVERNANCE

Board oversight steps for taking and managing risk as a part of what companies must do to create profits and shareholder value (including framework, reporting, processes and training).

Global Example

Review on how executive compensation impacts the separation of roles and the independence and accountability of boards & management in target setting and profit delivery to investors in a publicly traded company.

Global Example



MARKETING & SALES

Tailoring pricing analysis and governance structures & controls to weather the impact of high inflation in the food and agricultural business.

Example from Mexico

Processes and controls needed to manage price promotions and credit risks in Latin American retail operations whilst delivering long term growth for packaged goods companies.

Example from different countries in Latin America

Defining risks and controls when outsourcing key customer relationship management (CRM) transactional activities allowing keeping focus on value added customer-centric propositions.

Example from Mexico

OPERATIONS

Add value and improve risk management in bottling brewing operations through building the right relationships with the right local partners through contractual agreement reviews.

Example from different countries in Latin America

ORGANIZATION

Organizing a world class organization giving employees control, support and autonomy to deliver the growth of an emerging professional beauty business whilst getting the right balance among global, regional and local processes. Global Example

Organizational health check up to help build a comprehensive program to connect employees to implement change, generate momentum and accelerate deliverables in government service institution.

Example from Mexico

RISK

Best practice supervisory framework for smaller consumer goods companies exhibiting different growth and risk patterns in emerging markets. Global Example

Learning review to defining the path to deliver full compliance on Sarbanes-Oxley and the UK Corporate Governance Code in Latin American subsidiaries of a multinational FMCG.

Example from different countries in Latin America

STRATEGY

Management of the strategy journey by reviewing the disciplined implementation of key strategic

initiatives that can be incorporated in financial plans and operating budgets for a global corporation.

Global Example

Review the impact of joint venture investments in China in order to restructure the alliances and business control process to deliver growth mitigating major risks and complying with international anti-bribery provisions.

Example from China